



edenseven

Case Study Eneco

Market Review and Technical Project Management

Overview

Eneco UK is a subsidiary of the Dutch energy company Eneco Group, which operates and buys from over 5GW of renewable assets supplying to millions of customers in the Netherlands, Belgium, Germany and UK.

In support of Eneco's operational and product development, edenseven were engaged in delivering a number of programmes of work across Eneco UK's portfolio.

The Request

- Provided technical programme management to deploy a new customer interface for the UK business. This required coordination with the selected external software vendor and integration to Eneco Group trading and data systems.
- Undertake a market review of forward trends within the UK I&C (Industrial and Commercial) sector and an assessment of the market for solar in the UK.
- A review of Eneco UK's existing customer portfolio through a series of detailed interviews.

Skills & Knowledge

- A seasoned programme manager, with a demonstrably good track record of delivery in a heavily matrixed organisation and the ability to communicate with senior technical boards.
- An energy expert with a detailed knowledge of the UK energy market; with a specific understanding of the evolving policy landscape, internal commodity trading processes and customer interface expectations.
- A customer-facing energy expert with extensive knowledge of the electricity market and the requirements of large end users of energy—having previously managed some of the biggest portfolios in the UK.

Outcomes

- The successful deployment of a new customer interface platform which was delivered to the client's specifications, within the allocated budget and to the internal process requirements of Eneco.
- The delivery of a clear forward view of the evolving I&C energy market and engagement at a senior level for a new solar product.
- A clear outline of Eneco's current customer's future requirements gained through a series of interviews, highlighting their expectations as they move into a more decarbonised environment.